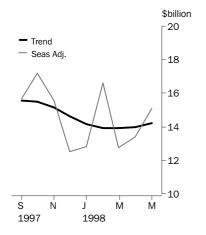


LENDING FINANCE

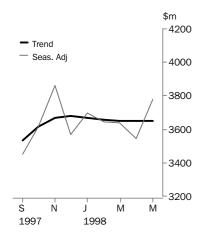
AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) MON 13 JULY 1998

Commercial finance



Personal finance



■ For further information about these and related statistics, contact Anthony Knight on 02 9268 4784, or any ABS Office.

MAY KEY FIGURES

TREND ESTIMATES	Apr 98 \$m	May 98 \$m	% cnange Apr 98 to May 98
Housing finance for owner occupation	4 502.2	4 489.1	-0.3
Personal finance	3 647.5	3 649.2	0.0
Commercial finance	13 977.3	14 186.7	1.5
Lease finance	773.4	757.5	-2.1

% change Apr 98 May 98 Apr 98 to SEASONALLY ADJUSTED \$m \$m May 98 4 722.0 4 415.2 Housing finance for owner occupation -6.5Personal finance 3 544.8 3 779.3 6.6 Commercial finance 13 400.7 15 097.6 12.7 Lease finance 744.5 706.2 -5.1

MAY KEY POINTS

HOUSING FINANCE FOR OWNER OCCUPATION

- In trend estimate for the value of commitments for owner occupied dwellings was down slightly in May 1998, continuing the decline in the series since late 1997.
- Seasonally adjusted, there was a 6.5% fall in the value of commitments to partly offset the 9.4% rise in April.

PERSONAL FINANCE

- There was little change in the personal finance trend estimate in May 1998.
 However, revolving credit commitments continued to rise while fixed lending commitments fell for the sixth consecutive month.
- \bullet On a seasonally adjusted basis, commitments were up by 6.6% in May .

COMMERCIAL FINANCE

• The trend estimate of commercial finance commitments was up 1.5% in May 1998. The increase in revolving credit commitments continued to accelerate while fixed lending commitments fell for the sixth consecutive month.

LEASE FINANCE

- The May 1998 trend estimate for lease finance fell 2.1%, the third consecutive decline.
- Seasonally adjusted, commitments for lease finance fell 5.1% in May.

N O T E S

FORTHCOMING ISSUES RELEASE DATE ISSUE

June 1998 11 August 1998 July 1998 11 September 1998 August 1998 13 October 1998

CHANGES IN THIS ISSUE There are no changes in this issue.

W. McLennan

Australian Statistician

HOUSING FINANCE FOR OWNER OCCUPATION

The trend estimate for the value of commitments for owner occupied dwellings has been declining since November 1997 and this fall continued in May (down 0.3%). Seasonally adjusted, there was a 6.5% fall in the value of commitments, following the rise of 9.4% in April.

In original terms, the average borrowing size increased by 1.7% to \$114 300 in May 1998. For further information, refer to *Housing Finance for Owner Occupation*, *Australia* (5609.0).

PERSONAL FINANCE

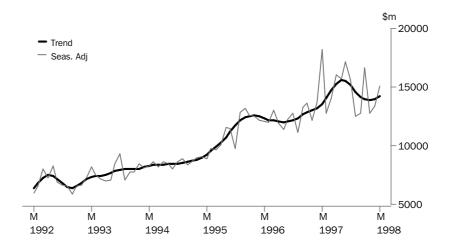
There was little change in the trend estimate for personal finance commitments in May 1998, at \$3 649.2 million. However, revolving credit commitments continued the rise in the series since February 1996, up 1.1% to \$1 829.9 million. Fixed lending commitments fell for the sixth consecutive month, down a further 1.0%.

On a seasonally adjusted basis, commitments for personal finance were up by 6.6% in May to \$3 779.3 million. Rises in both fixed lending commitments and revolving credit contributed to the overall increase.

COMMERCIAL FINANCE

The trend estimate of commercial finance commitments was up 1.5% to \$14 186.7 million in May 1998. The increase in revolving credit commitments has been accelerating in the past four months and was up a further 4.3% in May. Fixed lending commitments fell for the sixth consecutive month. Seasonally adjusted, commercial finance commitments rose 12.7%.

Readers should exercise caution when interpreting the seasonally adjusted data. For further information, see Explanatory Note 10.



LEASE FINANCE

The May 1998 trend estimate for lease finance fell 2.1% to \$757.5 million, the third consecutive month of decline. It appears that the rising series that was evident since November 1996 peaked in February 1998. On a seasonally adjusted basis, commitments for lease finance fell to \$706.2 million, down 5.1%.



	SECURED H	OUSING(a)	PERSONA	AL		COMMER	CIAL		LEASE
	Construction and purchase of dwellings	Alterations and additions	Fixed Ioan facilities	Revolving credit facilities(b)	Total	Fixed loan facilities	Revolving credit facilities(b)(c)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • •	ODICIN		• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
1997				ORIGINA	4L				
May	4 592.4	233.9	1 813.2	1 434.5	3 247.7	8 789.7	8 668.6	17 458.3	654.
June	4 362.3	223.4	1 922.9	1 515.6	3 438.6	8 185.4	7 482.3	15 667.7	924.
July	4 614.5	219.0	1 953.6	1 937.0	3 890.6	8 065.8	7 901.6	15 967.4	858.
August	4 461.2	215.5	1 792.4	1 639.4	3 431.8	7 038.3	7 523.4	14 561.7	625.
September	4 651.8	239.6	1 848.5	1 574.6	3 423.1	7 564.9	7 493.7	15 058.6	675.
October	4 756.2	265.1	1 898.3	1 926.1	3 824.4	8 123.1	7 704.8	15 828.0	702.
November	4 450.3					8 067.4	6 684.0		662.
		234.6	1 804.9	1 846.0	3 650.9			14 751.4	
December	4 459.6	222.3	1 890.7	1 827.0	3 717.8	8 523.4	7 212.4	15 735.8	802.
L998									
January	3 681.9	190.0	1 749.6	1 344.6	3 094.1	5 568.5	4 617.4	10 186.0	574.
February	4 439.7	243.2	1 836.9	1 420.7	3 257.6	7 150.4	6 206.8	13 357.2	666.
March	4 759.5	256.3	1 963.9	1 671.9	3 635.7	6 747.6	6 016.1	12 763.7	836.
April	4 575.7	223.5	1 746.1	1 744.5	3 490.6	6 637.2	7 083.4	13 720.6	685.
May	4 592.5	225.7	1 824.7	1 879.5	3 704.2	7 694.0	6 573.1	14 267.0	734.
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	S.F	EASONALLY A	DILISTED	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
L997			O.	- NOONNEET N	DJOOTED				
May	4 285.9	n.a.	1 826.9	1 393.9	3 220.8	8 575.9	9 623.9	18 199.8	626.
June	4 358.4	n.a.	1 839.1	1 442.7	3 281.8	6 374.6	6 361.0	12 735.6	659.
July	4 266.5	n.a.	1 695.7	1 486.7	3 182.4	6 607.5	7 437.0	14 044.5	736.
August	4 489.2	n.a.	1 924.6	1 633.9	3 558.5	7 235.2	8 780.0	16 015.2	669.
•					3 451.5		7 494.9		698.
September	4 573.9	n.a.	1 913.6	1 537.9		8 157.8		15 652.7	
October	4 640.8	n.a.	1 853.2	1 764.3	3 617.5	8 474.4	8 694.1	17 168.4	704.
November	4 534.9	n.a.	1 964.4	1 895.2	3 859.6	8 583.1	6 996.5	15 579.5	758.
December	4 681.2	n.a.	1 841.1	1 727.1	3 568.2	7 682.7	4 859.4	12 542.1	721.
L998									
January	4 615.9	n.a.	2 008.8	1 685.8	3 694.5	7 435.6	5 345.6	12 781.2	840.
February	4 533.8	n.a.	1 891.5	1 752.8	3 644.4	8 723.4	7 911.1	16 634.5	779.
March	4 314.4	n.a.	1 808.3	1 827.6	3 635.9	6 458.3	6 293.6	12 751.9	841.
April	4 722.0	n.a.	1 757.8	1 787.0	3 544.8	6 771.1	6 629.6	13 400.7	744.
May	4 415.2	n.a.	1 886.1	1 893.2	3 779.3	7 782.0	7 315.6	15 097.6	706.
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •	TDEND ECT	MATEC	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
L997				TREND ESTI	VIATES				
May	4 350.4	n.a.	1 806.4	1 423.6	3 230.0	6 558.2	6 954.1	13 512.3	659.
June	4 370.1	n.a.	1 816.6	1 460.6	3 277.2	6 745.7	7 281.1	14 026.7	669.
July				1 514.4	3 347.2	7 060.6	7 646.9		680.
•	4 410.1	n.a.	1 832.7					14 707.5	
August	4 463.2	n.a.	1 853.1	1 583.9	3 437.1	7 426.6	7 855.1	15 281.7	693.
September	4 524.4	n.a.	1 877.0	1 653.7	3 530.7	7 802.6	7 762.4	15 565.0	704.
October	4 579.3	n.a.	1 902.0	1 710.6	3 612.6	8 106.2	7 401.8	15 508.0	720.
November	4 610.4	n.a.	1 919.2	1 746.5	3 665.7	8 217.8	6 924.7	15 142.5	744.
December	4 604.2	n.a.	1 917.4	1 761.8	3 679.2	8 095.0	6 502.0	14 597.0	766.
L998									
January	4 577.1	n.a.	1 899.8	1 767.6	3 667.4	7 831.1	6 300.6	14 131.7	783.
February	4 547.4	n.a.	1 878.2	1 775.7	3 653.9	7 567.5	6 363.0	13 930.4	789.
March	4 522.8	n.a.	1 856.7	1 790.8	3 647.5	7 368.5	6 550.8	13 919.2	784.
April	4 502.2	n.a.	1 837.9	1 809.6	3 647.5	7 226.2	6 751.0	13 919.2	773.
May	4 489.1		1 819.3	1 829.9	3 649.2	7 142.9	7 043.8	14 186.7	757.
	4 409.1	n.a.	T 0TA'2	10/9.9	D49.7	1 142.9	1 U43.8	14 100.7	(5).

⁽a) For owner occupation.

⁽b) New increased credit limits durinig the period; includes credit cards.

⁽c) See Explanatory Note 10 on page 11 for further information on the seasonally adjusted data for this series.



HOUSING FINANCE(a)..... PERSONAL FINANCE.....

	All banks	Permanent building societies	Mortgage managers	Other lenders	Total	All banks	Credit co-operatives	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • •
March	3 559.1	152.5	300.2	219.6	4 231.5	2 188.4	260.6	418.0	84.1	2 951.1
April	4 040.2	163.2	307.6	235.7	4 746.7	2 447.0	272.3	472.4	84.7	3 276.4
May	3 818.6	177.7	322.1	274.0	4 592.4	2 443.8	277.6	444.0	82.4	3 247.7
June	3 461.3	160.8	486.5	253.7	4 362.3	2 554.7	276.1	527.8	80.0	3 438.6
July	3 727.3	164.7	447.9	274.5	4 614.5	2 997.8	304.0	482.3	106.4	3 890.6
August	3 598.1	161.6	430.7	270.7	4 461.2	2 567.5	282.1	456.6	125.7	3 431.8
September	3 728.6	194.2	452.4	276.5	4 651.8	2 527.1	284.3	504.5	107.2	3 423.1
October	3 834.5	192.9	437.1	291.8	4 756.2	2 898.7	301.1	497.7	126.9	3 824.4
November	3 644.4	174.4	387.4	244.2	4 450.3	2 702.8	279.8	510.8	157.5	3 650.9
December	3 684.1	157.7	363.2	254.6	4 459.6	2 678.1	301.7	602.2	135.8	3 717.8
1998										
January	3 049.2	128.4	290.6	213.7	3 681.9	2 157.6	240.1	586.8	109.6	3 094.1
February	3 605.6	174.9	405.8	253.6	4 439.7	2 305.1	254.2	584.9	113.4	3 257.6
March	3 786.9	204.7	488.4	279.5	4 759.5	2 614.5	274.8	629.3	117.1	3 635.7
April	3 668.6	192.2	453.2	261.6	4 575.7	2 540.4	260.2	582.8	107.1	3 490.6
May	3 714.2	177.1	445.6	255.6	4 592.5	2 735.9	260.8	586.9	120.5	3 704.2

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Type of Lender: Original

LEASE FINANCE	COMMERCIAL FINANCE
LLAGE I INAINCE	COMMERCIAL I INANGL

	All banks	General financiers	Finance companies	Other lessors(a)	Total	All banks	Money market corporations	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •
March	198.4	230.9	88.5	29.9	547.7	9 268.8	1 463.7	559.0	523.0	11 814.5
April	249.6	288.3	109.5	26.6	674.0	9 940.2	2 721.6	654.6	619.7	13 936.0
May	242.1	272.1	105.6	34.6	654.4	13 853.7	2 440.9	586.0	577.7	17 458.3
June	331.7	369.1	184.9	38.2	924.0	11 985.9	2 069.2	596.4	1 016.3	15 667.7
July	229.1	329.5	256.8	42.7	858.1	12 368.9	2 043.3	637.2	918.1	15 967.4
August	189.4	259.8	128.6	48.0	625.9	11 152.3	2 117.6	566.7	725.1	14 561.7
September	202.9	285.4	148.8	38.3	675.5	11 461.1	2 141.9	681.0	774.7	15 058.6
October	247.5	284.1	145.2	25.7	702.6	11 595.5	2 491.4	679.4	1 061.6	15 828.0
November	222.1	266.0	142.8	31.8	662.7	10 842.4	2 193.9	493.1	1 222.0	14 751.4
December	269.7	337.0	152.4	43.0	802.1	13 327.5	1 276.4	514.7	617.3	15 735.8
1998										
January	162.1	270.5	116.3	25.7	574.7	8 147.1	1 089.5	397.3	552.0	10 186.0
February	203.8	284.2	158.5	19.5	666.0	10 050.6	2 046.7	419.2	840.7	13 357.2
March	266.2	344.2	180.8	44.9	836.0	9 797.7	1 742.0	454.2	769.7	12 763.7
April	238.6	312.9	111.1	22.8	685.4	9 279.4	3 351.0	385.3	704.9	13 720.6
May	297.4	306.2	112.9	17.6	734.1	11 136.4	1 939.1	387.8	803.7	14 267.0

⁽a) Includes money market corporations.

(a) Excludes alterations and additions.



PERSONAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	New motor cars and station wagons	Used motor cars and station wagons	Total motor vehicles(a)	Individual residential blocks of land	Unsecured owner occupied housing finance(b)	Debt consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •
March	208.1	416.9	671.3	106.8	60.3	171.4	310.4	427.0	1 747.3
April	237.1	453.1	739.7	113.9	68.1	179.1	346.1	443.9	1 890.9
May	220.2	437.7	706.4	115.1	65.8	177.2	334.2	414.6	1 813.2
June	240.7	500.5	788.3	111.7	57.2	178.3	344.3	443.1	1 922.9
July	254.8	492.6	797.7	130.1	55.7	193.0	315.3	461.7	1 953.6
August	226.3	460.4	731.4	132.5	49.6	162.9	268.5	447.5	1 792.4
September	248.0	482.9	783.2	137.1	52.7	169.6	265.9	439.9	1 848.5
October	259.9	484.4	794.9	151.4	57.6	173.8	269.7	450.8	1 898.3
November	251.0	452.2	751.4	136.8	55.0	169.4	238.7	453.6	1 804.9
December	280.6	478.8	809.8	137.9	57.5	161.5	254.2	469.8	1 890.7
1998									
January	247.0	462.6	755.5	112.5	45.5	151.9	237.8	446.5	1 749.6
February	250.3	462.8	761.0	135.4	50.0	162.0	251.8	476.8	1 836.9
March	284.0	480.2	817.5	145.4	64.1	162.8	254.5	519.6	1 963.9
April	245.5	444.9	740.0	121.1	58.3	152.5	237.5	436.7	1 746.1
May	253.9	447.8	752.3	136.8	53.4	157.0	252.6	472.6	1 824.7

⁽a) Includes motor cycles and other motor vehicles.



PERSONAL FINANCE COMMITMENTS, Revolving Credit Facilities: Original

NEW AND INCREASE CREDIT LIMITS

CREDIT	LIMITS	ΑТ	END
OF MON	ITH		

	Secured	Unsecured	Total	Cancellations and reductions	Total available	Used
Month	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • •
March	635.0	568.8	1 203.8	678.1	49 394.2	20 462.0
April	732.1	653.4	1 385.6	747.8	49 670.4	20 389.4
May	761.5	672.9	1 434.5	511.2	50 598.0	20 807.3
June	885.6	630.0	1 515.6	504.5	51 600.6	21 358.3
July	986.5	950.6	1 937.0	828.4	52 705.8	21 920.6
August	840.6	798.8	1 639.4	484.5	53 723.6	22 057.7
September	877.4	697.2	1 574.6	425.4	54 779.1	22 887.4
October	1 036.8	889.3	1 926.1	700.7	55 959.0	22 765.6
November	879.7	966.2	1 846.0	454.5	56 825.7	23 319.5
December	951.3	875.7	1 827.0	629.1	57 938.5	24 237.6
1998						
January	695.2	649.4	1 344.6	539.5	58 722.8	24 461.6
February	744.6	676.1	1 420.7	549.0	59 589.1	25 321.7
March	909.1	762.8	1 671.9	603.6	60 671.3	25 806.7
April	934.0	810.5	1 744.5	667.5	61 753.6	26 228.6
May	1 071.1	808.5	1 879.5	603.6	61 927.6	26 944.5

⁽b) Includes alterations and additions.

⁽c) Includes boats, caravans and trailers, household goods, travel and holiday and other purposes.



	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Factoring	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •
March	606.9	2 465.3	349.1	631.7	124.7	1 041.6	1 157.4	6 376.6	5 672.3
April	595.7	2 276.0	351.1	1 258.9	144.1	1 032.4	820.4	6 478.6	5 451.1
May	838.5	2 585.3	421.9	1 844.6	101.9	1 029.9	1 967.6	8 789.7	6 130.3
June	738.8	2 582.5	418.0	669.7	135.8	1 230.1	2 410.6	8 185.4	5 835.8
July	798.1	3 097.9	495.9	629.9	120.3	993.5	1 930.1	8 065.8	5 953.9
August	858.4	2 189.9	463.8	792.9	181.6	1 134.5	1 417.1	7 038.3	5 810.5
September	1 326.2	2 431.0	615.2	699.9	271.7	978.2	1 242.7	7 564.9	6 559.7
October	593.6	2 831.6	558.0	839.0	208.4	991.5	2 101.0	8 123.1	7 061.3
November	1 208.9	2 326.3	379.6	617.9	114.7	1 171.5	2 248.7	8 067.4	7 037.9
December	914.9	2 563.6	420.4	634.7	129.6	961.3	2 898.9	8 523.4	7 302.1
1998									
January	681.0	2 090.3	334.5	533.8	94.7	607.4	1 226.8	5 568.5	6 918.1
February	725.6	2 239.4	665.9	507.2	112.8	983.1	1 916.4	7 150.4	7 246.6
March	895.5	2 324.1	422.9	717.4	136.7	714.4	1 536.6	6 747.6	8 024.5
April	594.5	2 209.9	450.5	691.7	176.0	1 030.0	1 484.6	6 637.2	7 781.3
May	965.7	2 288.5	511.3	499.7	175.0	988.9	2 264.9	7 694.0	9 090.5



REVOLVING COMMERCIAL FINANCE AND LEASE FINANCE COMMITMENTS: Original

	REVOLVING (CREDIT FACILITIES		LEASE FINANCE FACILITIES		
	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit limits used at end of month	Total commitments	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •
March	5 437.9	3 555.5	182 585.4	103 396.8	547.7	345.3
April	7 457.5	4 483.5	183 862.6	103 872.8	674.0	367.8
May	8 668.6	4 950.4	187 785.7	104 445.4	654.4	400.1
June	7 482.3	4 604.6	190 616.3	106 968.8	924.0	437.7
July	7 901.6	4 820.8	194 232.7	109 686.3	858.1	392.7
August	7 523.4	4 919.8	195 394.4	108 592.7	625.9	379.6
September	7 493.7	4 241.1	198 569.1	111 835.3	675.5	423.3
October	7 704.8	5 632.6	199 956.9	110 863.1	702.6	323.9
November	6 684.0	4 976.4	201 608.8	112 164.6	662.7	344.0
December	7 212.4	4 948.5	204 877.4	113 133.7	802.1	326.1
1998						
January	4 617.4	4 410.4	193 086.8	112 453.8	574.7	310.0
February	6 206.8	4 055.3	196 250.7	114 976.2	666.0	329.4
March	6 016.1	4 448.4	196 542.0	115 222.1	836.0	334.3
April	7 083.4	4 419.1	198 521.8	117 142.2	685.4	325.5
May	6 573.1	4 392.2	201 200.7	117 432.5	734.1	321.3



SECURED, FOR OWNER OCCUPATION.....

UNSECURED,

PERSONAL FINANCE COMMERCIAL FINANCE.....

										Purchase	
		D	Purchase of						D t f	of	
		Purchase	established	Refinancing for	Alterations	Purchase and	Alterations	Construction of	Purchase of	dwellings for rent or	
	Construction	of newly	dwellings under new	established	and	construction	and	Construction of dwellings for	rent or resale	resale by	
			finance	dwellings	additions	of dwellings	additions	rent or resale	by individuals	others	Total
	or arronningo	arronn.go		a.r.ogo	add/do//o	or arrownigo	aaa	rone or rooms	sy marriadale	04.7070	7000
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • •	• • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • •		• • • • •
March	565.4	225.2	2 592.0	848.9	241.7	23.4	37.0	296.9	1 214.6	259.9	6 304.9
April	658.7	259.1	2 837.1	991.8	263.7	26.9	41.2	361.1	1 410.8	305.6	7 156.0
May	672.6	259.6	2 844.1	816.0	233.9	29.0	36.8	308.6	1 420.4	314.7	6 935.7
June	606.3	252.4	2 622.6	880.9	223.4	25.6	31.6	380.3	1 523.9	331.0	6 878.1
July	692.0	257.3	2 804.0	861.3	219.0	25.7	30.0	463.0	1 514.1	280.3	7 146.6
August	670.7	249.5	2 681.3	859.7	215.5	23.3	26.3	399.5	1 445.6	234.5	6 805.9
September	736.6	257.7	2 810.2	847.3	239.6	23.3	29.5	471.5	1 530.5	272.5	7 218.7
October	723.4	262.8	2 950.3	819.7	265.1	24.6	33.1	354.3	1 605.2	299.4	7 337.9
November	654.5	242.6	2 814.0	739.2	234.6	22.5	32.6	267.2	1 467.5	262.5	6 737.1
December	673.2	261.4	2 804.3	720.6	222.3	26.0	31.6	481.8	1 550.2	297.9	7 069.4
1998											
January	553.8	191.1	2 311.2	625.8	190.0	19.1	26.4	370.8	1 258.3	280.4	5 827.0
February	686.7	224.8	2 756.2	772.0	243.2	23.3	26.7	345.1	1 461.5	295.3	6 834.8
March	740.9	253.1	2 981.9	783.6	256.3	31.6	32.5	329.7	1 518.5	281.6	7 209.8
April	702.1	230.6	2 905.5	737.5	223.5	27.2	31.1	248.4	1 417.3	248.1	6 771.4
May	708.7	223.1	2 893.5	767.3	225.7	22.9	30.5	380.3	1 431.2	308.4	6 991.5

⁽a) Includes commitments to refinance loans where the principal purpose is for alterations and/or additions to dwellings.



PERSONAL FINANCE.....

	New motor cars and	Used motor cars and	Motor	Other motor	Total	Commercial	Lease	Total
	station wagons	station wagons	cycles	vehicles	Total	finance	finance	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • •	• • • • •
March	208.1	416.9	12.1	34.2	671.3	312.7	305.9	1 289.9
April	237.1	453.1	14.7	34.9	739.7	347.1	362.8	1 449.6
May	220.2	437.7	13.3	35.2	706.4	344.9	370.7	1 422.1
June	240.7	500.5	12.6	34.6	788.3	359.3	476.3	1 624.0
July	254.8	492.6	13.6	36.7	797.7	374.2	425.0	1 596.9
August	226.3	460.4	14.0	30.7	731.4	345.3	336.9	1 413.6
September	248.0	482.9	18.9	33.5	783.2	366.9	388.8	1 538.9
October	259.9	484.4	18.7	31.9	794.9	404.0	400.8	1 599.7
November	251.0	452.2	18.5	29.6	751.4	344.1	362.7	1 458.2
December	280.6	478.8	16.4	34.0	809.8	373.9	441.2	1 624.9
1998								
January	247.0	462.6	14.9	31.0	755.5	301.1	333.1	1 389.7
February	250.3	462.8	15.6	32.3	761.0	308.9	361.1	1 431.1
March	284.0	480.2	16.2	37.2	817.5	361.6	466.8	1 645.9
April	245.5	444.9	16.7	32.8	740.0	295.8	409.2	1 445.0
May	253.9	447.8	18.3	32.3	752.3	294.8	416.8	1 463.9
	(a) Excludes revol	ving credit facilities.						



MOTOR CARS &

LEASE FINANCE COMMITMENTS FOR MOTOR VEHICLES: Original

	STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS			
	New	Used	New	Used	New	Used	Other motor vehicles	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •
March	169.9	56.7	26.5	9.0	22.8	7.4	13.7	305.9
April	198.2	65.2	34.0	8.4	28.3	14.6	14.1	362.8
May	197.9	64.8	34.9	10.9	31.7	11.3	19.2	370.7
June	251.8	84.5	49.2	14.5	36.1	11.5	28.8	476.3
July	227.6	79.2	45.9	11.7	32.8	12.4	15.6	425.0
August	182.1	63.5	29.3	8.1	24.3	10.2	19.4	336.9
September	200.1	74.8	32.0	10.3	31.0	24.3	16.3	388.8
October	219.4	70.0	30.5	9.4	41.6	14.3	15.6	400.8
November	202.8	70.3	27.7	9.4	31.0	10.3	11.2	362.7
December	257.8	68.9	37.1	12.9	38.0	10.6	16.0	441.2
1998								
January	188.0	59.1	29.9	8.6	25.7	10.3	11.5	333.1
February	199.3	61.9	32.1	9.0	23.0	11.6	24.3	361.1
March	246.5	75.6	37.8	9.2	58.0	25.7	13.9	466.8
April	219.7	66.3	34.2	9.1	39.8	21.0	19.2	409.2
May	222.9	71.4	38.3	10.5	34.8	22.2	16.7	416.8

COMMERCIAL FINANCE.....

	Transport equipment(b)	Other plant and equipment	Total	Lease finance	Total
Month	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • •
March	35.8	283.3	319.0	241.7	560.8
April	100.8	811.0	911.7	311.2	1 222.9
May	43.7	1 456.0	1 499.7	283.7	1 783.4
June	66.4	243.9	310.4	447.6	758.0
July	45.2	210.5	255.7	433.1	688.8
August	38.3	409.4	447.6	288.9	736.5
September	48.0	285.0	333.0	286.7	619.7
October	44.3	390.6	435.0	301.7	736.7
November	40.6	233.1	273.7	300.0	573.8
December	36.4	224.3	260.8	360.9	621.7
1998					
January	37.1	195.6	232.7	241.5	474.3
February	32.0	166.3	198.3	304.9	503.2
March	121.7	234.1	355.8	369.2	725.0
April	81.9	314.0	395.9	276.1	672.0
May	30.8	174.1	204.9	317.3	522.2



LEASE FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT: Original

		Construction	Agricultural		Electronic		Shop and office		
		and	machinery	Manufact-	data		furniture,		
	Transport	earthmoving	and	uring	processing	Office	fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •	• • • • •
March	12.5	20.4	42.7	35.6	49.7	38.3	20.4	22.1	241.7
April	10.7	32.0	52.4	42.4	58.0	47.6	25.9	42.2	311.2
May	8.0	34.5	52.9	43.2	45.4	46.4	23.9	29.5	283.7
June	19.7	47.4	107.1	80.6	72.2	48.9	30.3	41.5	447.6
July	11.0	31.0	34.0	74.3	168.6	51.7	23.0	39.5	433.1
August	16.4	33.3	26.2	51.3	48.4	53.7	18.7	40.8	288.9
September	12.6	27.2	28.0	32.6	58.5	75.3	23.4	29.1	286.7
October	13.8	44.0	40.3	36.6	49.9	54.9	25.8	36.3	301.7
November	16.0	31.6	33.0	47.4	60.4	43.3	24.7	43.6	300.0
December	12.9	41.2	28.8	56.9	83.3	64.0	29.3	44.5	360.9
1998									
January	6.8	17.9	30.4	35.5	62.8	39.2	18.2	30.8	241.5
February	9.9	28.0	44.2	41.4	43.3	87.8	18.3	31.9	304.9
March	13.5	30.6	62.4	43.3	76.2	89.1	19.6	34.4	369.2
April	14.6	28.4	48.4	41.2	57.0	40.8	20.7	25.0	276.1
May	21.8	32.0	49.4	39.7	64.2	44.0	21.6	44.7	317.3

⁽a) Excludes motor vehicles, see tables 9 and 10.

⁽a) Excludes revolving credit facilities. (b) Excludes motor vehicles, see Table 9.

EXPLANATORY NOTES

SCOPE

- **1** Commitments made by the following types of lenders are included in these statistics:
- Banks;
- Permanent building societies;
- Credit unions/co-operative credit societies;
- Life or general insurance companies;
- General government enterprises;
- Organisations raising funds through the secondary mortgage market for approved home buyers under State government housing schemes;
- Superannuation funds;
- Other corporations registered under the Financial Corporations Act 1974;
 and
- Other providers of consumer finance registered with State credit tribunals, including mortgage managers.

COVERAGE

- **2** The statistics cover significant lenders only. Significant lenders account in aggregate for at least 95% of the Australian total and at least 90% of each State total of the value of commitments for secured housing finance for owner occupation, other personal finance, commercial finance and lease finance, each calculated separately.
- **3** An annual collection is conducted to maintain coverage of significant lenders. In addition, new lenders are included in the series as their level of lending becomes significant. All banks qualify as significant lenders and are therefore included.

CATEGORIES OF LENDING FINANCE

- **4** *Secured housing finance for owner occupation* is secured finance to individuals for purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner-occupied dwellings. Refinancing, involving a change of lender, is also included.
- **5** *Personal finance* is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included; secured housing finance and loans for investment purposes are excluded.
- **6** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes. Fixed loans, revolving credit and commercial hire purchase are included.
- **7** *Lease finance* includes finance and leverage leases. Operating lease finance data, though excluded, is available from the ABS on request.

REVISIONS

8 Revisions to previously published statistics are included as they occur.

SEASONAL ADJUSTMENT

- **9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects' (arising from the varying amounts of activity on different days of the week and the varying reporting practices of the lenders). Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (for example, a change in interest rates) from the series.
- **10** There is some evidence that a change may be occurring in the seasonal and trading day patterns of the revolving credit component of commercial finance. In these circumstances especially, the trend estimate data provide the more reliable indicator of underlying movement in commitments.

EXPLANATORY NOTES

TREND ESTIMATES

- **11** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13-term Henderson-weighted moving average to all months of the respective seasonally adjusted series except the last six months. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *A Guide to Interpreting Time Series—Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345.
- **12** While the smoothing technique described in paragraph 11 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

RELATED PUBLICATIONS

- **13** Users may also wish to refer to the following publications:
- Building Activity Australia: Dwelling Unit Commencements (8750.0)
- Building Approvals, Australia (8731.0)
- Housing Finance for Owner Occupation, Australia (5609.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (5625.0)
- New Motor Vehicle Registrations, Australia: Preliminary (9301.0)
- **14** Users may also wish to refer to the *Reserve Bank of Australia*, *Bulletin* for further information on the lending position of banks and other financial institutions.

UNPUBLISHED DATA

- **15** Estimates for months prior to those shown in this publication and more detailed commitment series by purpose, type of facility and industry are available. There may be a charge for this information, depending on the volume of data requested.
- **16** Detailed data are also available from PC Ausstats, the ABS on-line time series data service under the subject *Financial Surveys*, then the titles *Housing Finance for Owner Occuptaion*, *Personal Finance*, *Commercial Finance* and *Lease Finance*.

EFFECTS OF ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

- n.a. not available
- n.p. not available for publication but included in totals where applicable
- n.y.a. not yet available

GLOSSARY

Agricultural machinery and equipment

Includes tractors, tillage implements, seeding planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprise all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

A lending commitment is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

For secured housing finance, comprises commitments made to individuals to finance, by way of progress payments, the construction of owner-occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

Is a place of residence such as a house, semi-detached house, flat, home unit, town house, terrace house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

Is a dwelling which has been completed for more than 12 months prior to the lodgement of a loan application, or which has been previously occupied.

Finance lease

A finance lease refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which transfers from the lessor to the lessee substantially all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loan facilities

Fixed loan facilities generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose;
- a schedule of repayments over a fixed period; and
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

GLOSSARY

Motor cycles Includes two and three wheeled motor cycles and mopeds, scooters and motor

cycles with side cars.

Newly erected dwelling A new dwelling that has been completed within 12 months of the lodgement of a

loan application, and the borrower will be the first occupant.

 $Of fice \ machines \qquad \hbox{Includes telephone systems (including PABX equipment), facsimile machines, } \\$

cash registers, photocopiers, etc.

Purpose The purpose of the loan is that specified by the borrower. Where possible

multiple purpose loans are split and each component is reported in the appropriate purpose category; otherwise the whole loan is classified to the major

purpose.

Refinancing For personal and commercial finance, represents a commitment to refinance an

existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a

new lending commitment.

Revolving credit facilities Revolving credit facilities generally have the following characteristics:

 a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;

- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits Includes overdrafts, lines of credit, credit cards etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance This comprises all secured commitments to individuals for the construction or

purchase of dwellings for owner occupation, regardless of type of security.

Commitments for housing that will be occupied by persons other than the

owner(s) are excluded.

Significant lenders Significant lenders are those lenders who, Australia wide during the calendar year 1996, committed funds of more than:

- \$27 million for Secured housing finance for owner-occupation; or
- \$47 million for Personal finance; or
- \$570 million for Commercial finance; or
- \$10 million for Lease finance.

Total credit limits at end of Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending

month. In principle, this can be derived by adding new and increased lending commitments during the period less cancellations and reductions of credit limits during the period to the balance of credit limits at the end of the previous period. In practice, however, revisions and other adjustments such as the transfer

of an existing fixed credit facility will mean that such a derivation is inexact.

Wholesale finance Comprises finance for the purchase of goods by retailers and wholesalers.

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